

Your LOGO here

ADD NAME OF EXHIBITION HERE

DATE: _____

Initials: _____ Who spoke to the visitor?

Company:	Contact:
Address:	Job title: Are they the decision maker?
	Telephone:
	Email:

Killer Question No. 1	
Killer Question No. 2	
Killer Question No. 3	

What else do you need to know? [You might want to find out how established the business is](#)

Less than 1 year	3 – 5 years	5 – 10 years	10 + years
How many staff do you have? This will give you an idea of the size of company			

Some more ideas:

What is your biggest business challenge?

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How are you addressing these issues?

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How can we help you next?

I'd like to receive your eNewsletter	Yes / No
Call me	Now 1 month 3 months 6 months
Arrange an appointment	Now 1 month 3 months 6 months
Send information:	Brochure:
	Proposal:
	Other:

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